

Accelerating Discovery with AI and Next-Generation Automation

• XtalPi Corporate Introduction • Q1 2024

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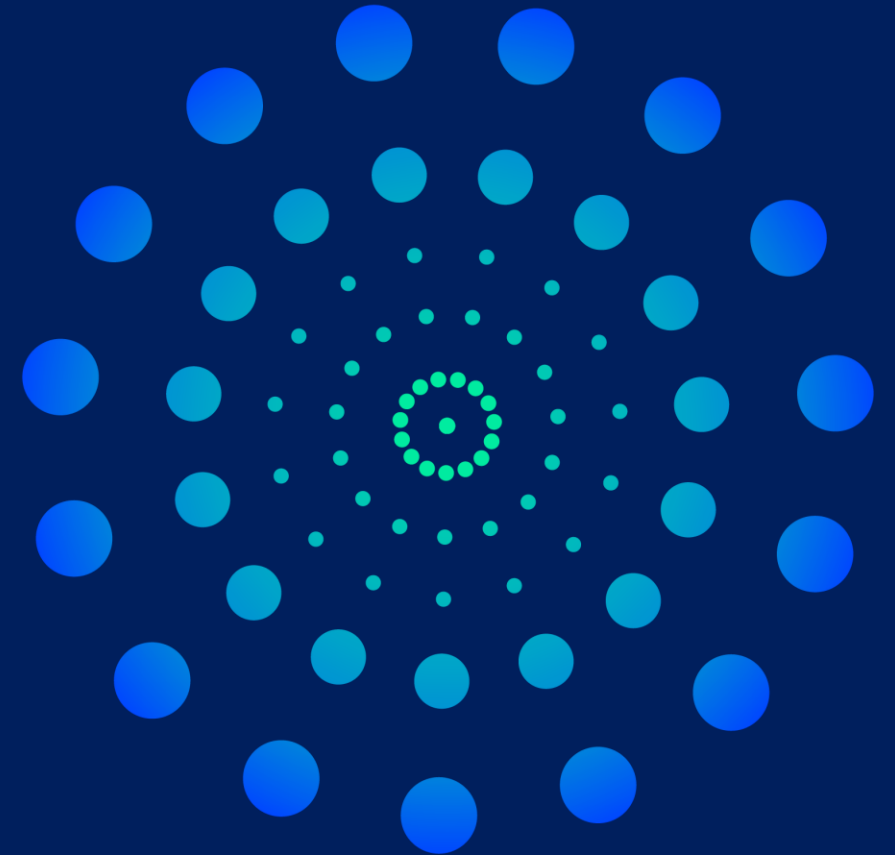
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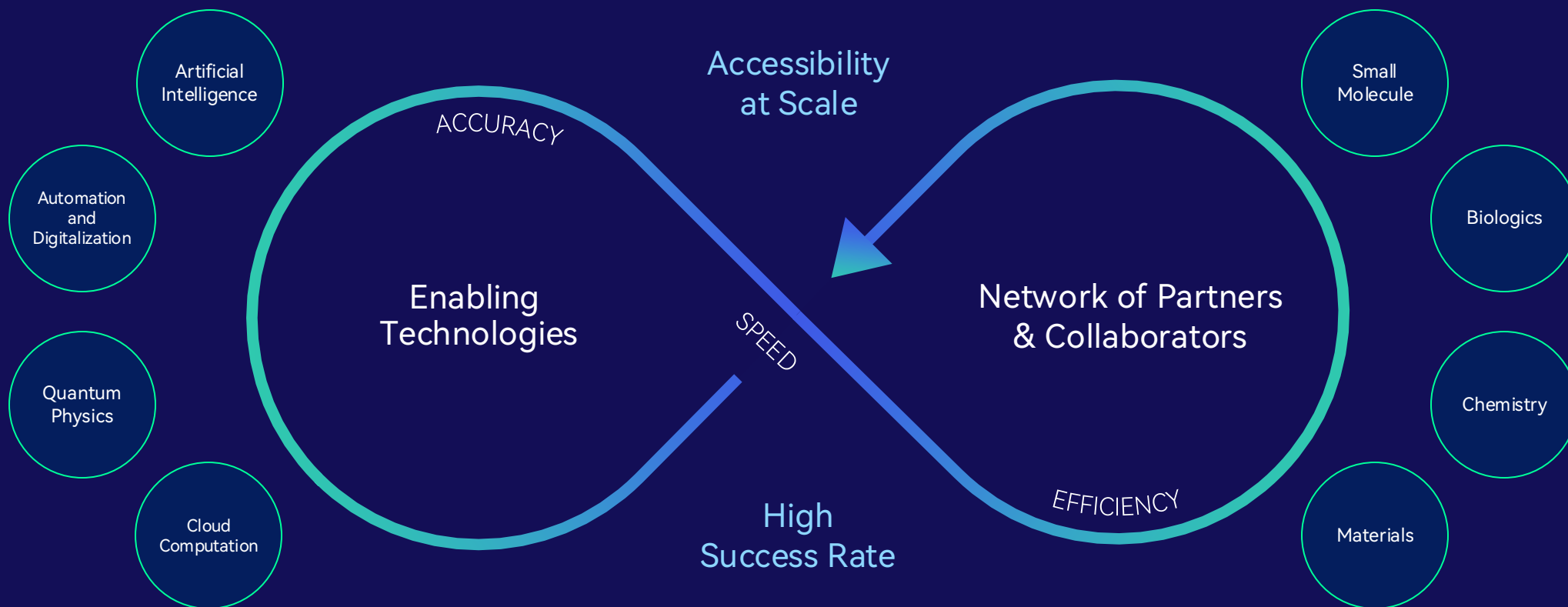
About XtalPi



PART ONE

We are a technology ecosystem company

We focus on creating accessible, enabling technologies at scale. We Provide partners of all sizes in molecular R&D with the foundational tools to accelerate the discovery of impactful, life-changing therapeutics and products.



Locations and Team

Our technical and management teams operate closely together across 4 different sites



120+

GRANTED PATENTS



70%

SCIENTISTS & TECH



10,000 + m2

LAB SPACE



700+

EMPLOYEES



Access our innovative
technology ecosystem
through various
collaboration methods



Services & Solutions

- Traditional FTE or FFS model for discovery and development projects
- Access to our products and digital/computational platforms with a fee



Partnership

Leverage expertise and technological capabilities from both parties to co-develop or discovery different assets

Industry-leading, empowering drug discovery and development platforms



Small-Molecule Drug Discovery Platform and Solutions

- Integrated drug discovery services
- ID4Idea™: AI-based platform
- IDA4Gibbs™: High-accuracy computational chemistry platform
- Special Chemistry: ADC, PROTAC, DEL, peptides



Solid-State R&D Platform Driven by Automation + Computing

- Rapid, high-precision solid form screening and selection platform
- XtalCSP™: Crystal structure prediction platform
- MicroED: Structural analysis polymorph, salt, cocrystal screening
- AI-Driven, Automation-aided crystallization and execution



Intelligent, AI-Empowered Automation Technology Platform

- Flexible, integrated automation for chemical and analytical processes
- Complete digitization software suite empowered by AI



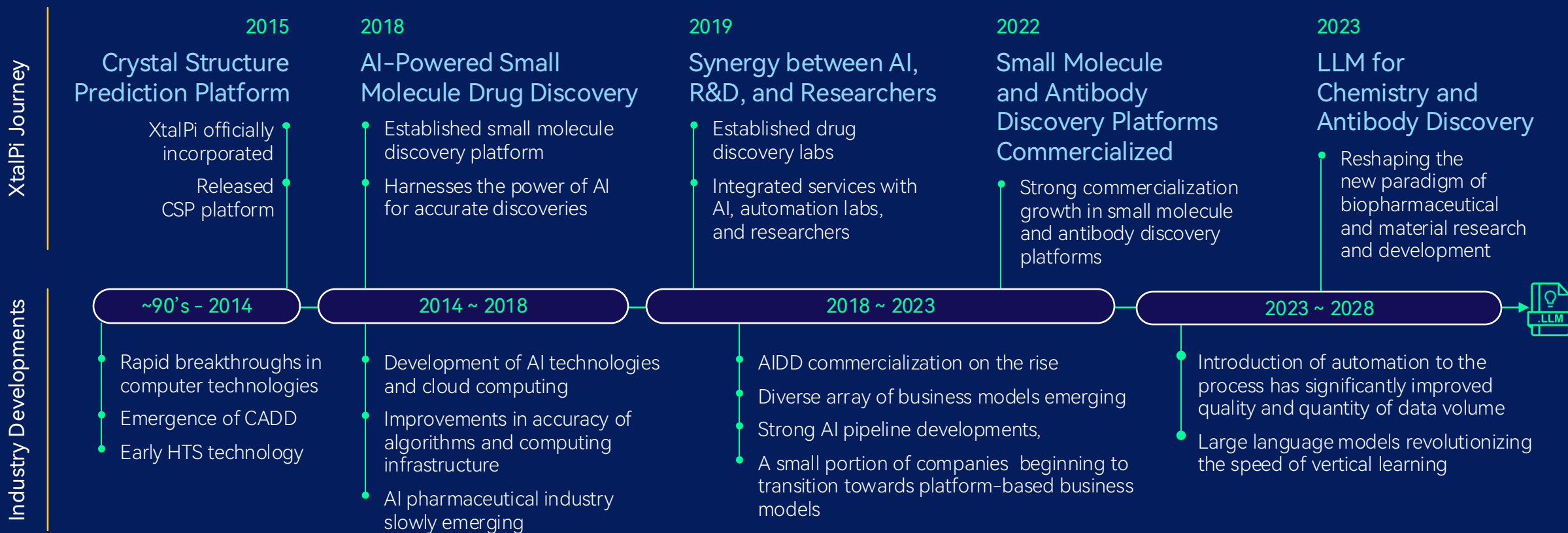
AI-Empowered Antibody Discovery and Engineering Platform

- XtalFold™: Complex structure prediction
- XenProT: The GPT for proteins
- Xentient: Predictive AI Suite
- Next-gen Engineering: New lead-opt options
- Raise the Bar: Elevating conventional campaigns
- Hard Targets: Challenging hit-gens

Discovery Platform that Drives Real Success



One step ahead of industry trends through integrating AI and automation with molecular R&D



Strong track record in partnering with major global pharma

2018

10-year collaboration initiated (Pfizer)



2022

COVID drug, Paxlovid, crystal structure solved in 6 weeks (Pfizer, 2022)



2023

\$250M USD drug discovery agreement (Lilly, 2023)



2024

+ Our Future



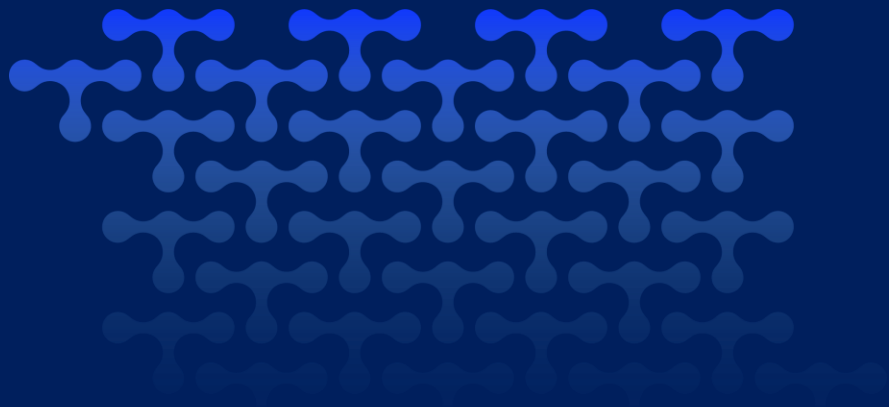
The collaboration with XtalPi is already changing the way Pfizer performs its screening work and has the potential to disrupt the industry as a whole.”

GEOFF WOOD
PRINCIPAL SCIENTIST, PFIZER



Our collaboration with XtalPi is transforming pharmaceutical development. By seamlessly incorporating computer simulations with our experimental formulation expertise in a “digital-first” approach, we are boosting drug development processes and positively impacting patients' lives.”

DR. JAN GERIT BRANDENBURG
HEAD OF DIGITAL CHEMISTRY, MERCK KGAA



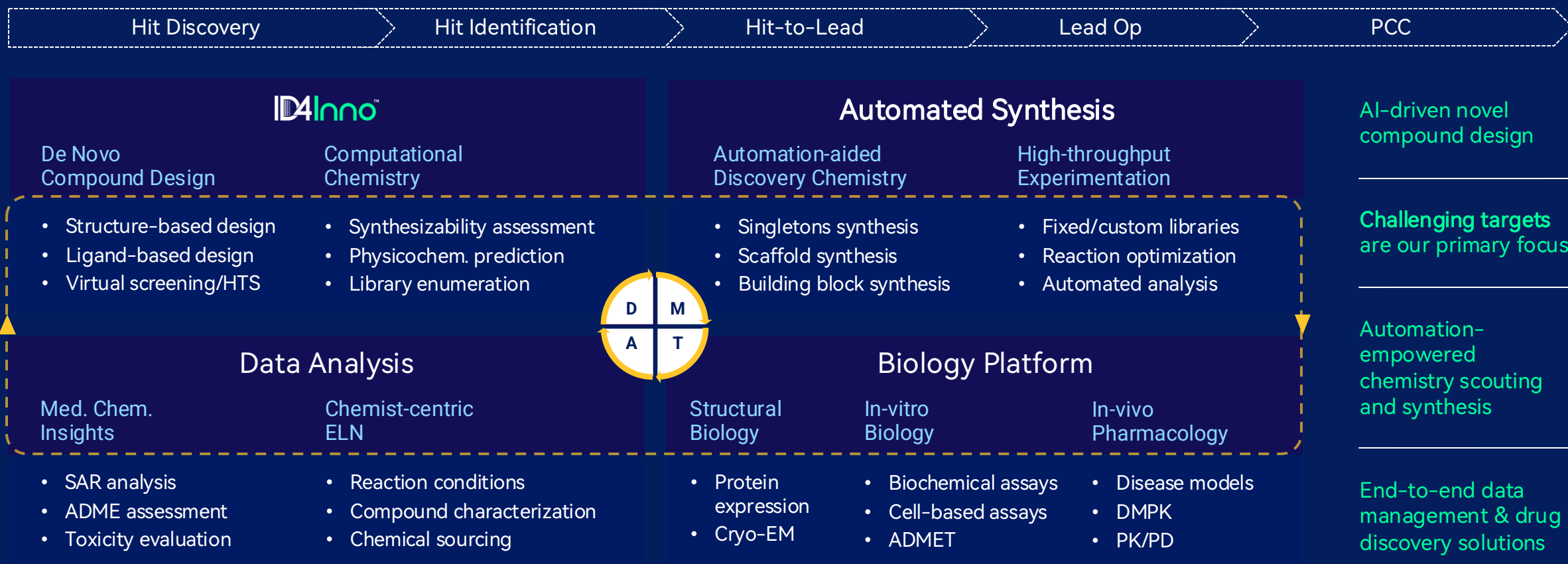
Small Molecule Drug Discovery



PART TWO

AI-driven platform to accelerate drug discovery phase transitioning

Proprietary technologies for de novo design, accurate predictions, and rapid synthesis to tackle challenging targets



Discovery platform that drives real success

SUPERIOR NOVELTY & DIVERSITY

90%

Success Hit/Lead Discovery Rate

- Molecular design and generation with screening technologies
- High-accuracy Computation
- Generative AI
- Predictive AI

HITS FOR CHALLENGING TARGETS

30+

Active Discovery Programs

Workflow designed to maximize the chance of finding good hits/leads that are difficult to come by for challenging targets

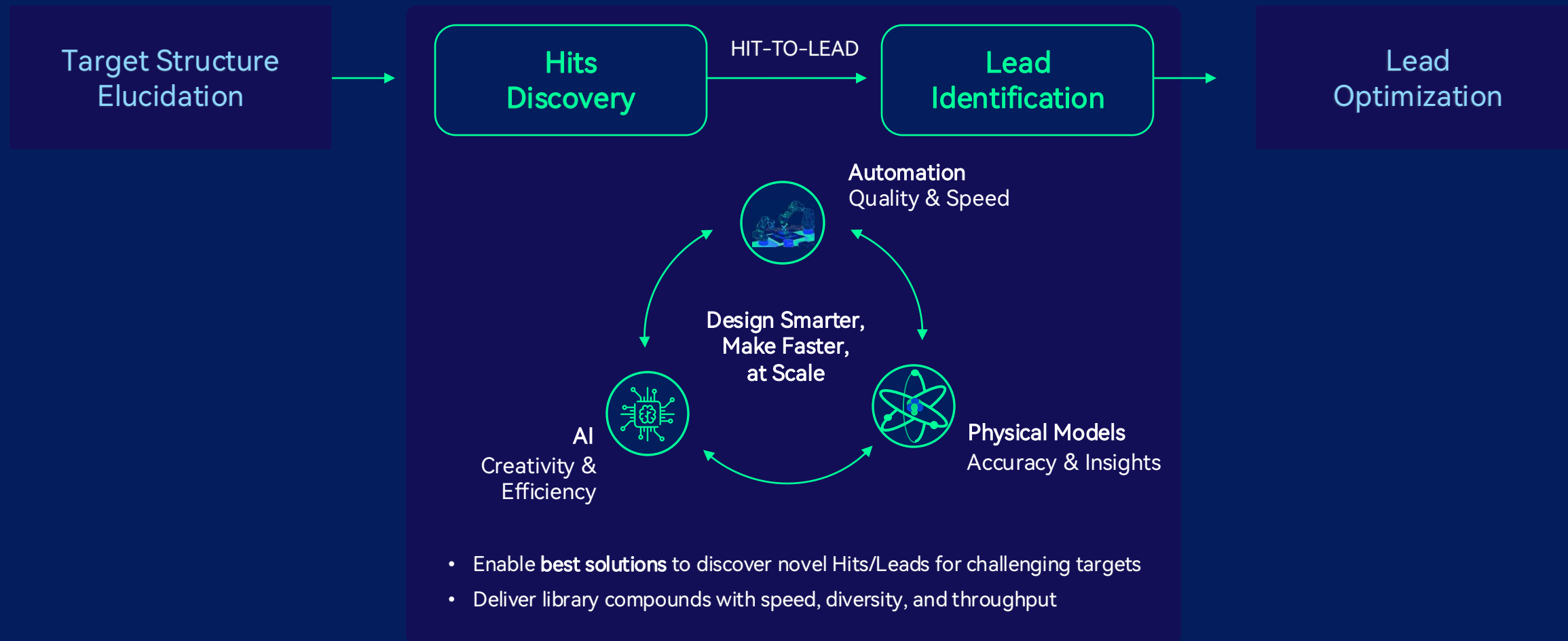
TEST FAST, SUCCEED (OR FAIL) FAST

Up to 50%

Active Discovery Programs

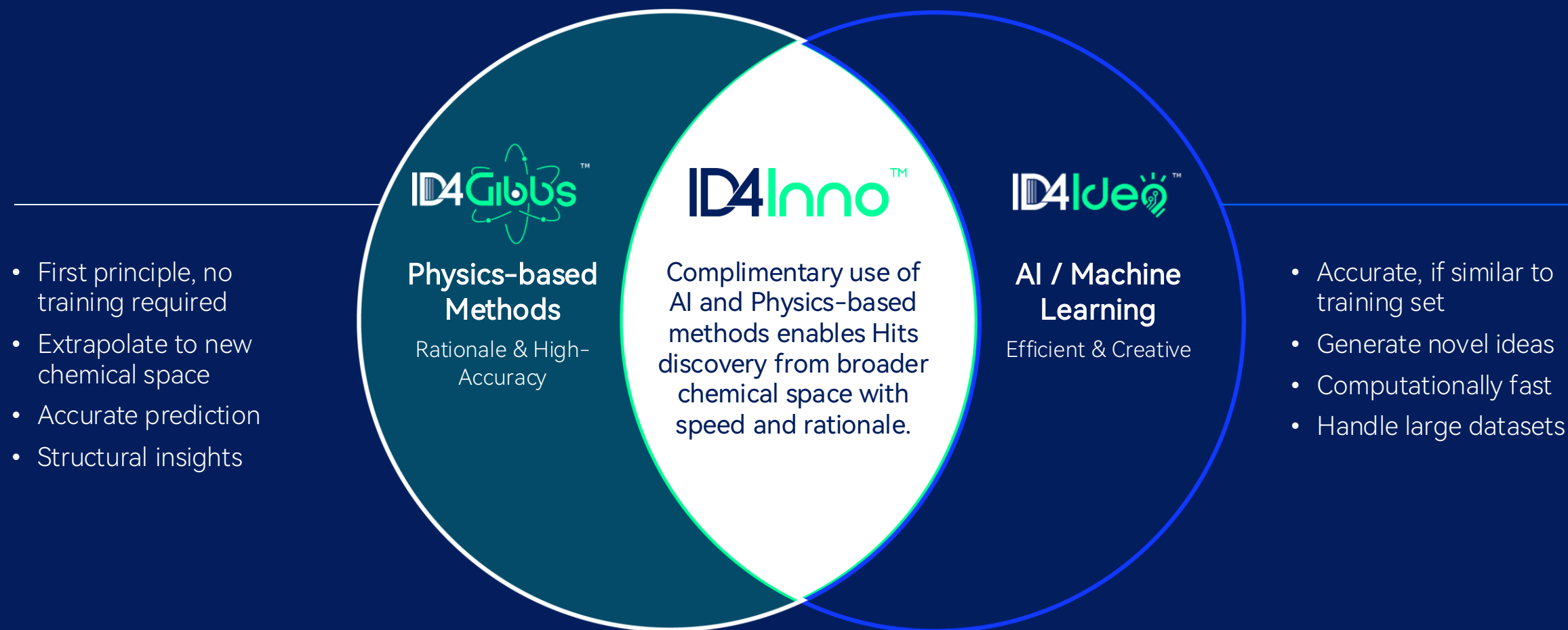
Automated chemistry to accelerate the synthesis and testing of compounds to rapidly test hypothesis and generate valuable medicinal chemistry insights

Deploy proprietary AI & automation for early drug discovery



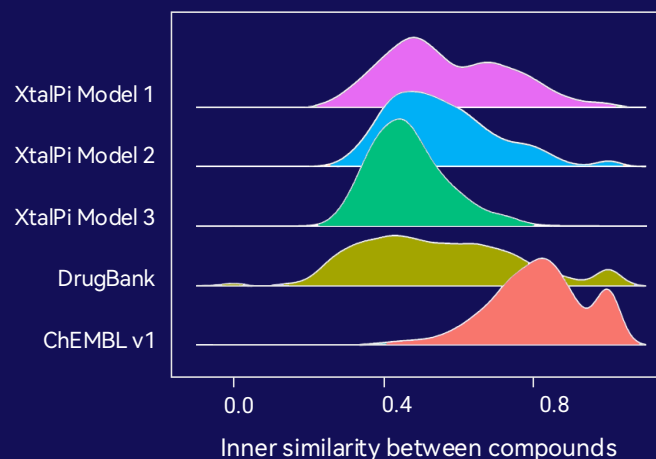
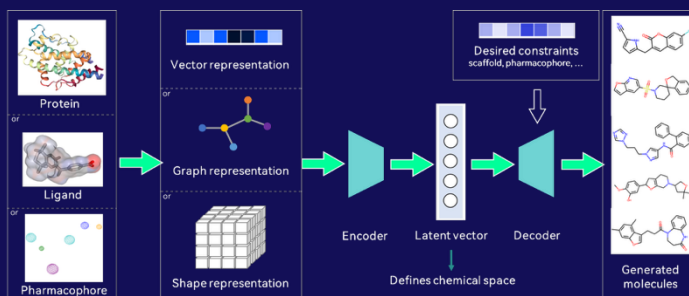
ID4Inno: A proprietary platform combining AI efficiency with physics accuracy

Enhancing drug discovery with AI and computational chemistry to generate fewer, better compounds

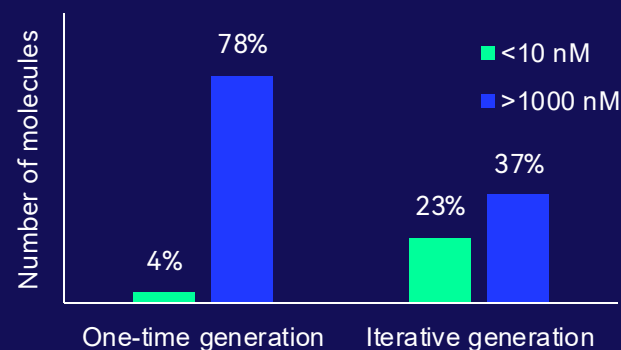
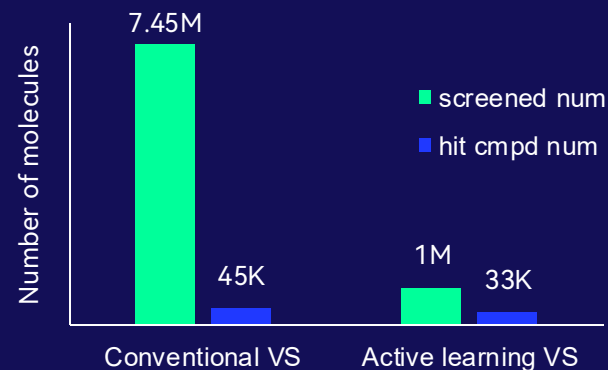


Driving diversity and efficiency with proprietary AI platforms

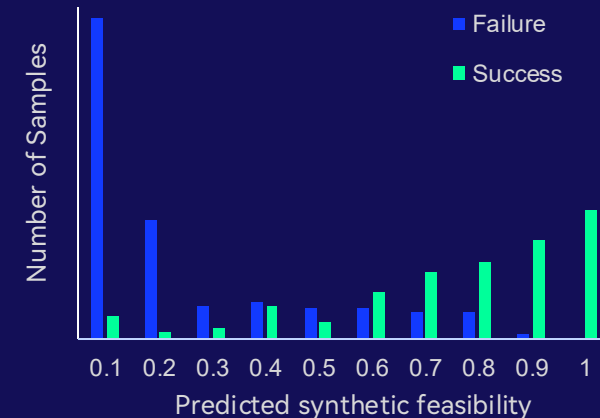
Novel & diverse candidates by generative AI



Faster virtual evaluation via active learning



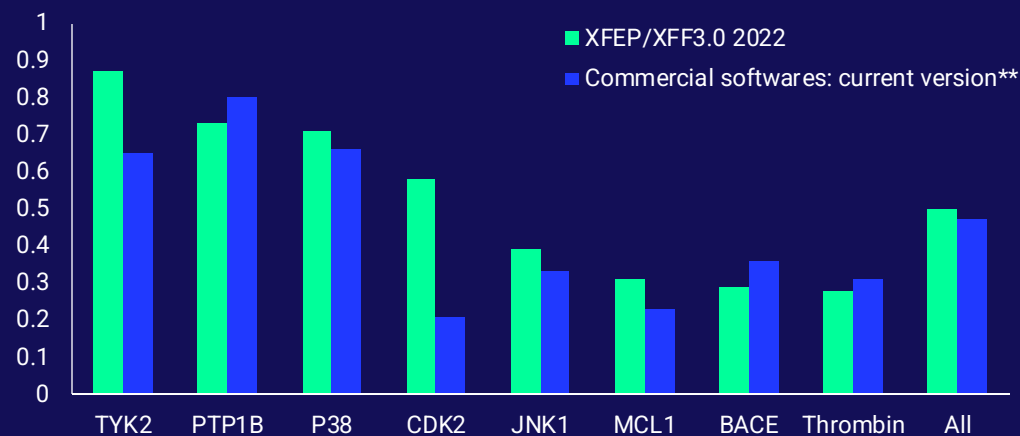
Less trial-and-error for synthesis by predictive AI



- 90% success rate for automated library synthesis feasibility prediction
- 10X synthesis data collection speed for improved synthesis feasibility and protocol forecasting
- ADMET predictive models available

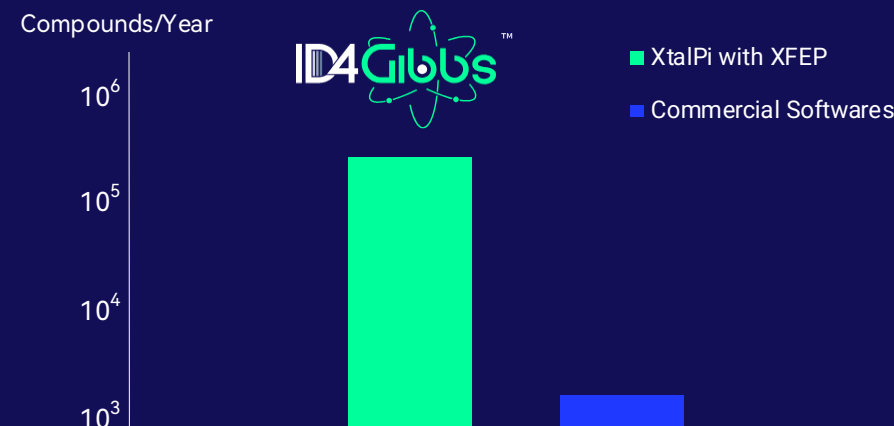
Bolstered efficiency with an accurate, comprehensive, and validated computational chemistry platform

Binding Affinity Prediction Platform with Industry-leading Accuracy (XFEP)



- Validated platform with 30 successful partnerships
- Versatile platform targeting diverse scenarios

Binding Affinity Prediction Platform with Industry-leading Accuracy (XFEP)



- 80% cost saving, screen more for less
- Superior scalability with cloud-computing

Multi-pronged approach to find hits with the best potentials

VIRTUAL SCREENING

AI-Empowered
Fragment Expansion



2 million

Proprietary virtual BBs

10¹²+

Molecules in XtalPi database

HIGH-THROUGHPUT SCREENING (HTS)

Diverse Classes
of HTS libraries



200k+

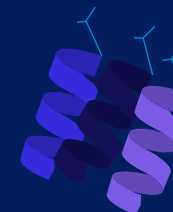
Drug-like compounds

7.8 million+

Molecules accessible by rapid synthesis

DNA-ENCODED LIBRARY (DEL)

Minimized False Positives
by AI recommendation



40+

DEL-compatible chemistry

10¹¹+

Molecules synthesized
by DEL chemistry

Small Molecule Drug Discovery

CASE STUDY 1

Best Hits discovery approach
focused on accuracy and diversity

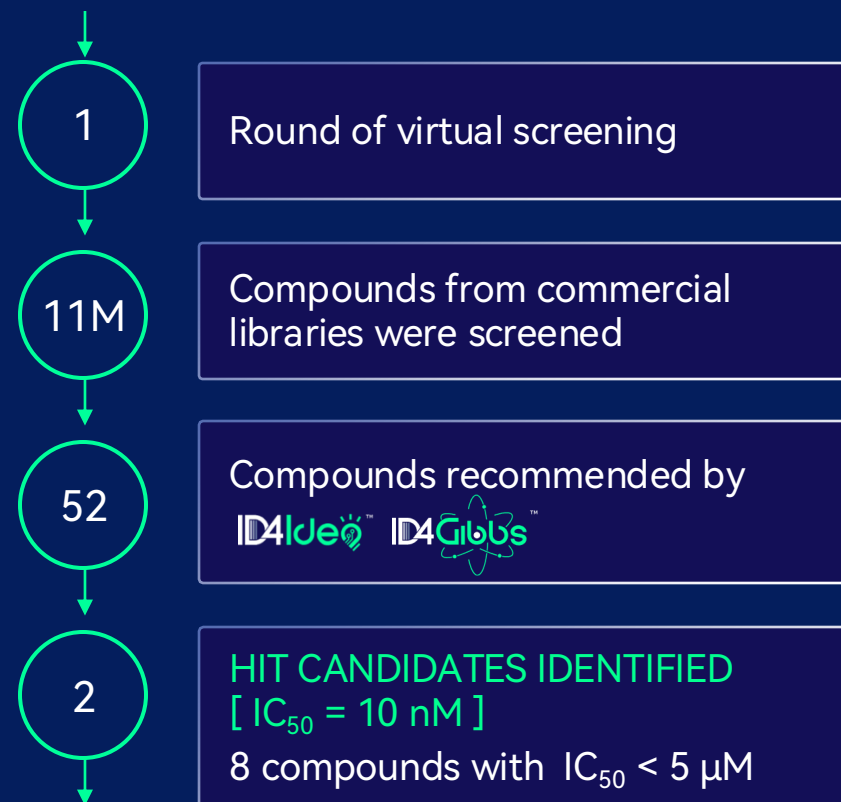
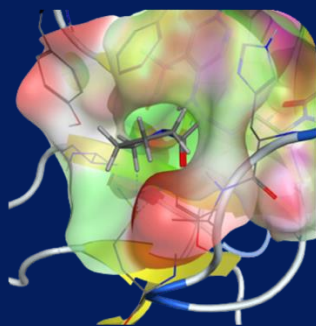
CASE STUDY 2

Applying ID4inno to find potent Hit
compounds with novel scaffolds

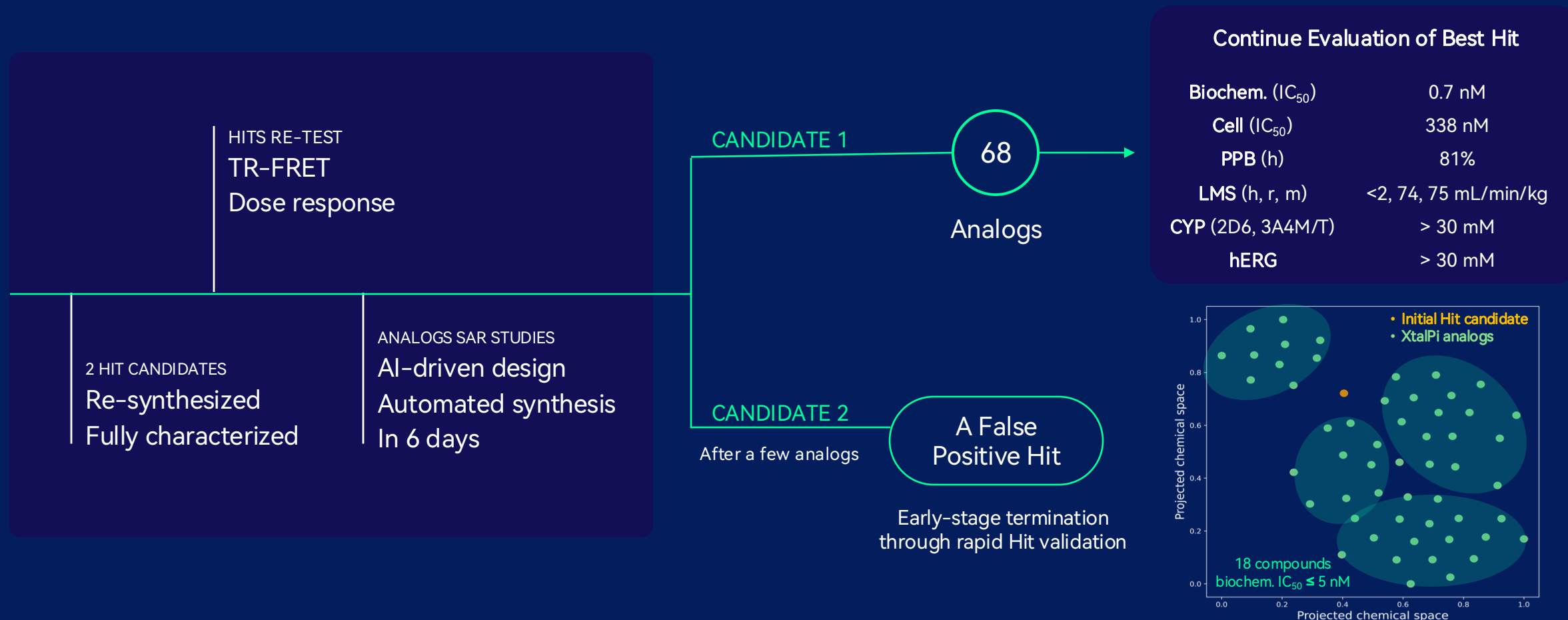
Best hits discovery approach focused on accuracy and diversity

Challenges

- First-in-class target for which tool compounds are very challenging to identify
- Refinement of the tool compound failed to yield trackable SAR

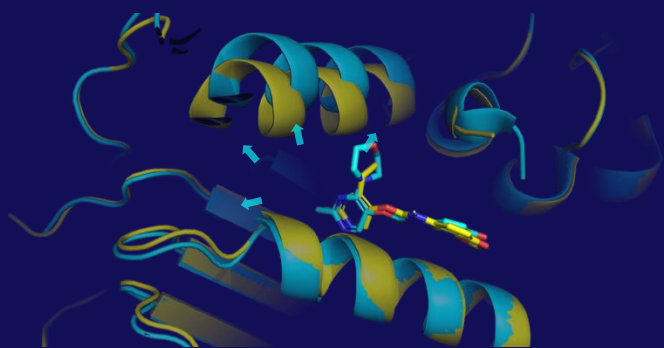


Automation-empowered rapid analog synthesis in validating hits



Rapid Lead-ID for small-molecule inhibitors against a popular oncology target

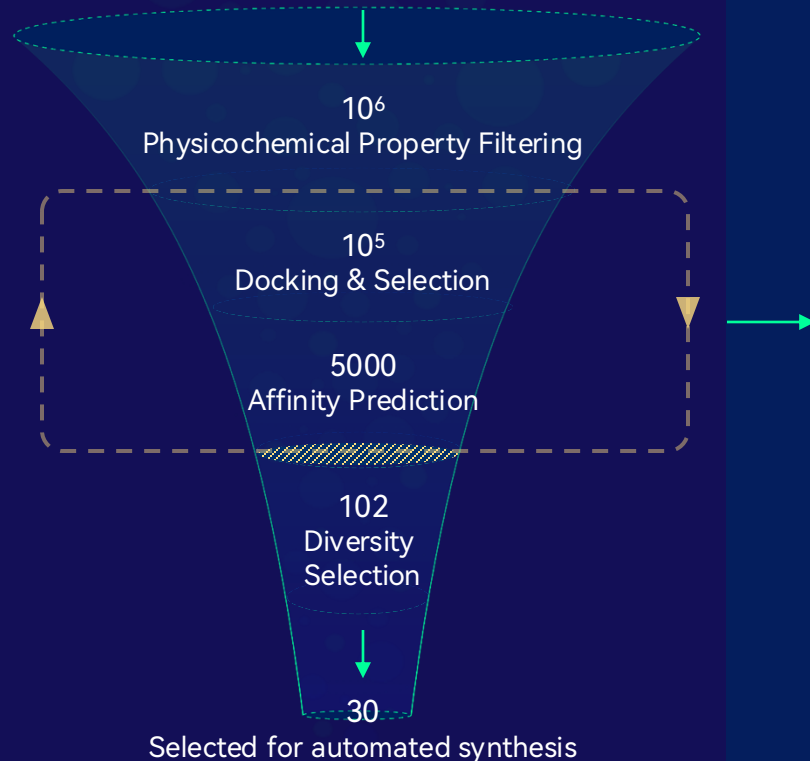
Docking models with
compound-1 and **compound-2**



Challenges

- Allosteric pocket at the junction of highly flexible protein domains
- Pose challenges for accurate computational modeling
- Limited diversity in the initial hits

Molecules from building blocks
enumeration by generative AI



ONE

Month Physics-Based
In-Silico work

12

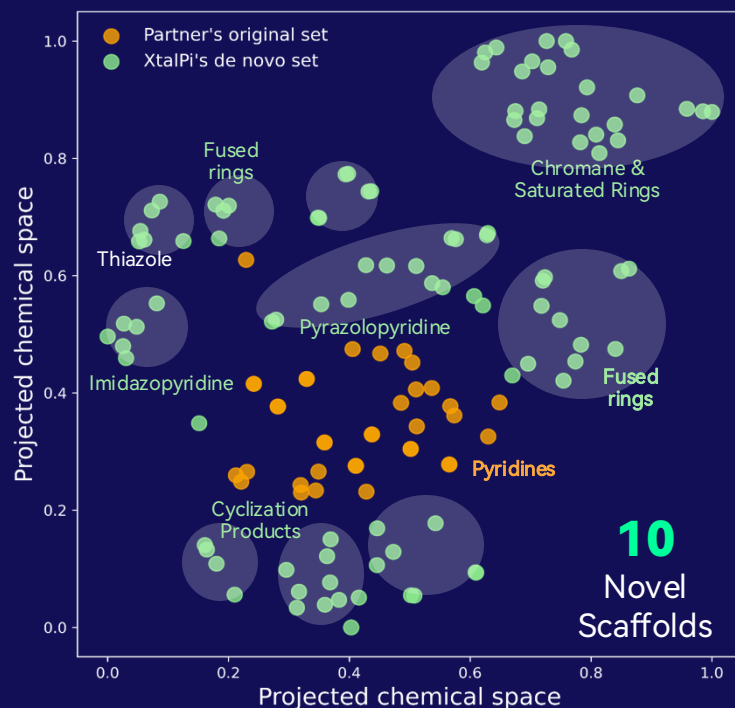
Compounds with potency
IC₅₀ < 100 nM

10

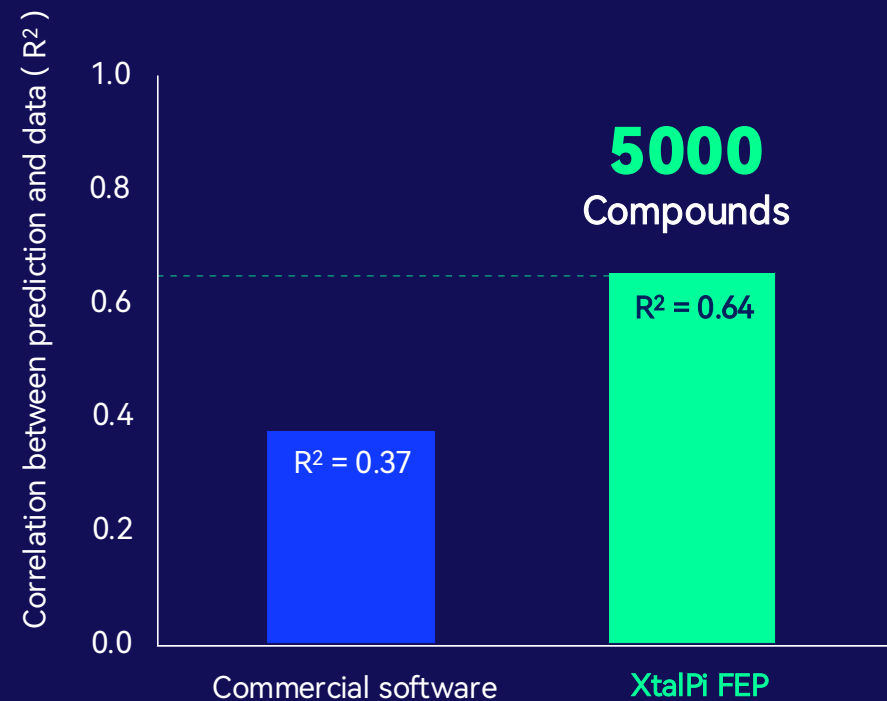
Novel scaffolds created
by generative AI

Expanded molecular diversity with enhanced efficiency delivered in 1 Month

Broadened Chemical Space with Drug-Like Properties



High-Accuracy Affinity Prediction at Large Scale



Discovery Chemistry Powered by Automation and Digitalization

PART THREE

Rapid discovery chemistry & library synthesis services

50,000 ft²

automated lab space

80%

common Med. Chem. toolbox

200+

workstations



AI-Driven Automation for Revolutionary Chemistry

Crafting the future of chemistry through intelligent software design, data structuring, and automated workstations

SOFTWARE

Core system for experiment operations



Intelligent scheduling for automation execution



Data logging & reporting



In-house design ELN

INTELLIGENT ALGORITHM

Data structuring and AI training



Rxn. conditions recommendation



Synthetic process planning



Substances handling

MODULAR WORKSTATIONS

Automated small molecule synthesis



Glove-box workstations



Precise chemical handler

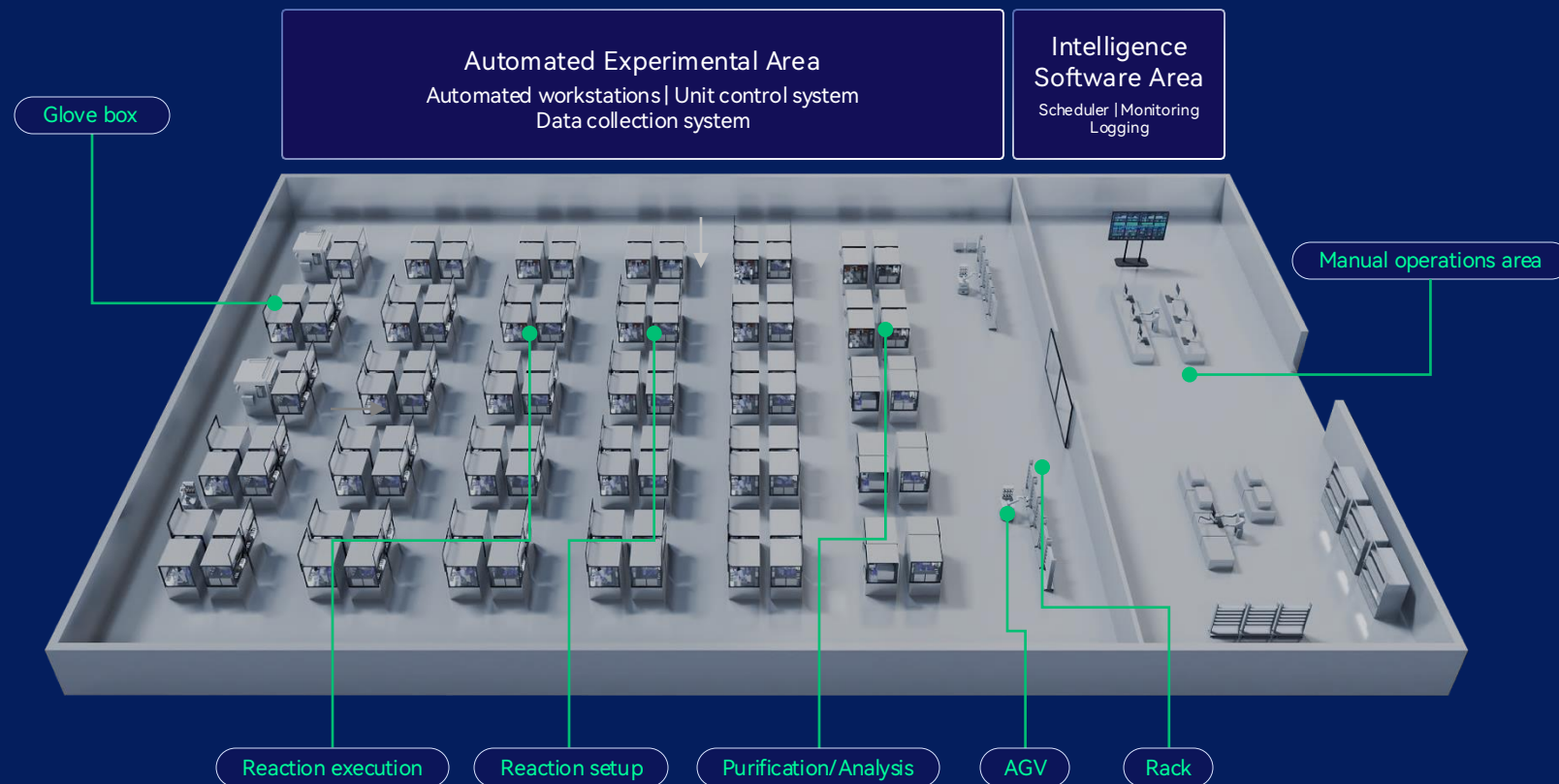


Integrated analytical systems

XtalPi's Cloud-Based Automation Cluster

Integrating precision chemistry execution and intelligent software management for cutting-edge research

Cloud Lab Platform



Scheduling and Controlling System

AI-empowered process control for human-machine interaction (HMI)



Standard Chemistry modules and automated workflows

XtaliPi's automation platform covers a range of applications in chemistry



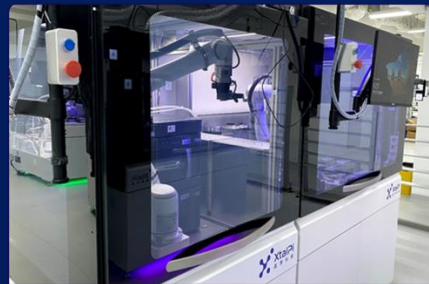
Dispensing Workstation

- Solid/Liquid dispensing
- Caps opening and closing
- Nitrogen blow



Reaction Workstation

- High-throughput
- Temperature controlled stirring
- Quick sample preparation



Analytical Testing Workstation

- Sample preparation
- LC-MS analysis
- Online report review in ELN



Purification Workstation

- Nitrogen evaporator
- SPE celite columns
- SPE silica gel columns



Glove-box Workstation

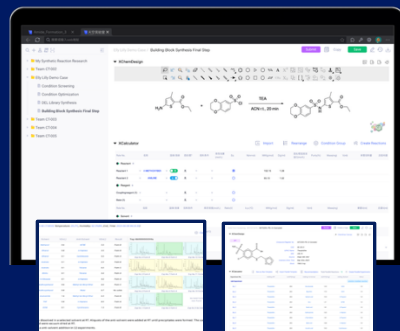
- Reaction operations
- Sample preparation
- High-throughput for moisture and air sensitive reactions

Full digitalization solutions to accelerate discovery

Flexible system and process integration for automation infrastructures of any scale

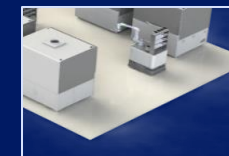
Chemist-Centric ELN

A streamlined ELN and data management for chemistry applications



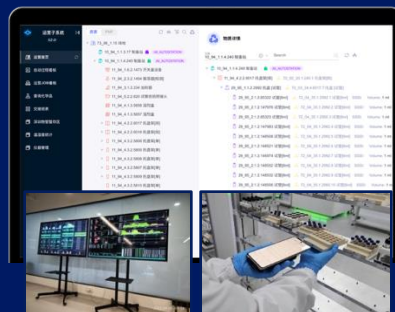
Scheduling and Controlling System

AI-empowered process control for human-machine interaction (HMI)



LIMS

Resource and quality management with a focus on automation cluster



Digital Twins System

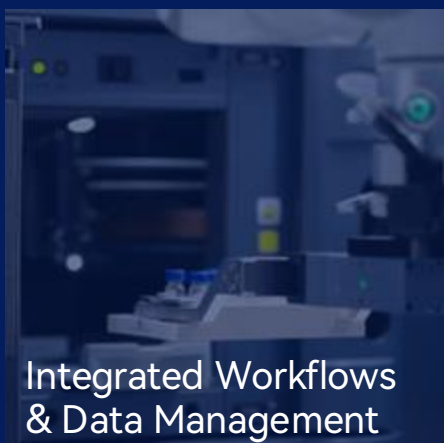
Planning tools for process optimization and lab/experiment design validation



Break free from chemistry bottleneck with intelligent scalable automation



up to 50%
enhanced speed



**Rapid Library
Synthesis**
with superior compound
novelty & diversity

Accelerate hits and leads discovery via bespoke library synthesis

FOCUS LIBRARY

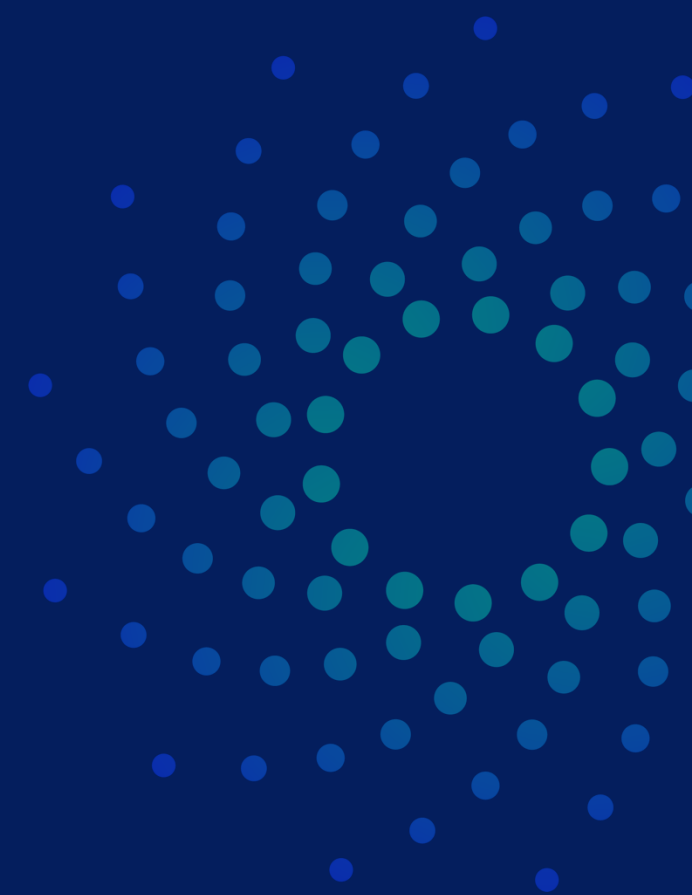
Target-focused

- Synthesize the libraries designed by XtalPi or Partner
- Main scaffold and building blocks by partner or XtalPi
- Bioassays by request
- Rapid reaction

FIXED LIBRARY

Therapeutic areas and/or modality-specific

- XtalPi designs and synthesizes library
- Main scaffold and building blocks by XtalPi using generative AI
- XtalPi offers enumeration
- Partner owns the right to select final compounds



Enabling discovery chemistry with flexible offerings

Full-Time Equivalent (FTE)

- Flexible team sizes
- Agility to targets or project reprioritization

Fee for Services (FFS)

- Premium compound synthesis available from mg to kg scale
- Pay for successfully delivered compounds



Chemical Synthesis

- Final compound synthesis
- Building block synthesis
- Library synthesis
- Intermediate/scaffold synthesis
- Reference standard synthesis
- Synthetic routes design and scouting
- Reaction condition optimization
- Catalyst screening
- Custom synthesis
- Chiral SFC separation



Customized Synthesis

- Peptides
- PROTAC
- ADC
- Macrocyclic compounds
- Stable-isotope labeling chemistry
- PhotoRedox Catalysis

Automated Discovery Chemistry

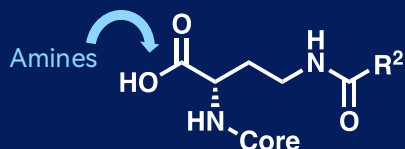
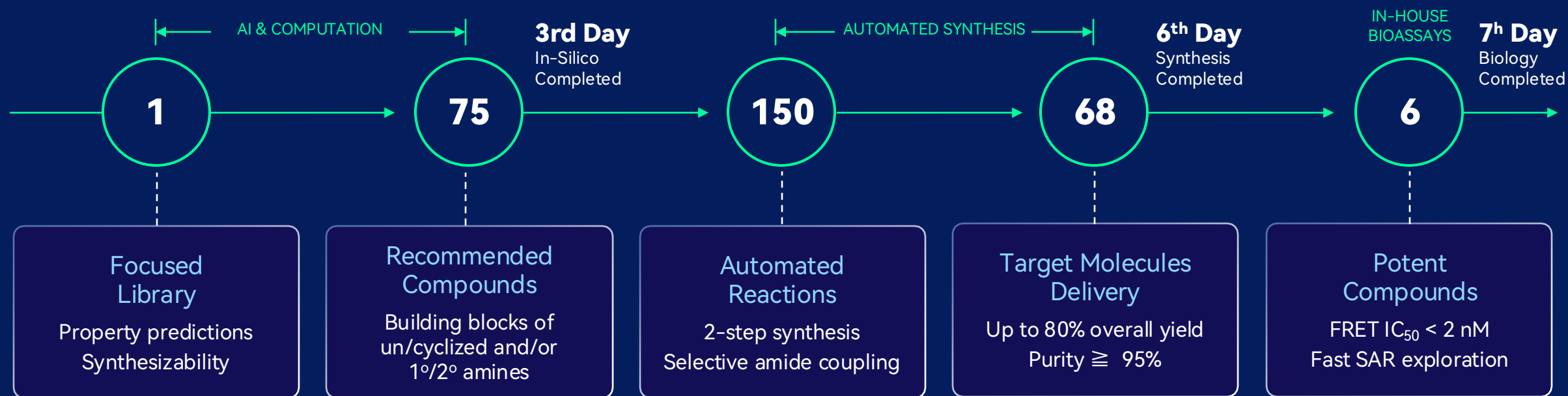
CASE STUDY 1

Reaction conditions
screening

CASE STUDY 2

Rapid, parallel compound
library synthesis

Accelerating DMTA based on AI and automation infrastructure



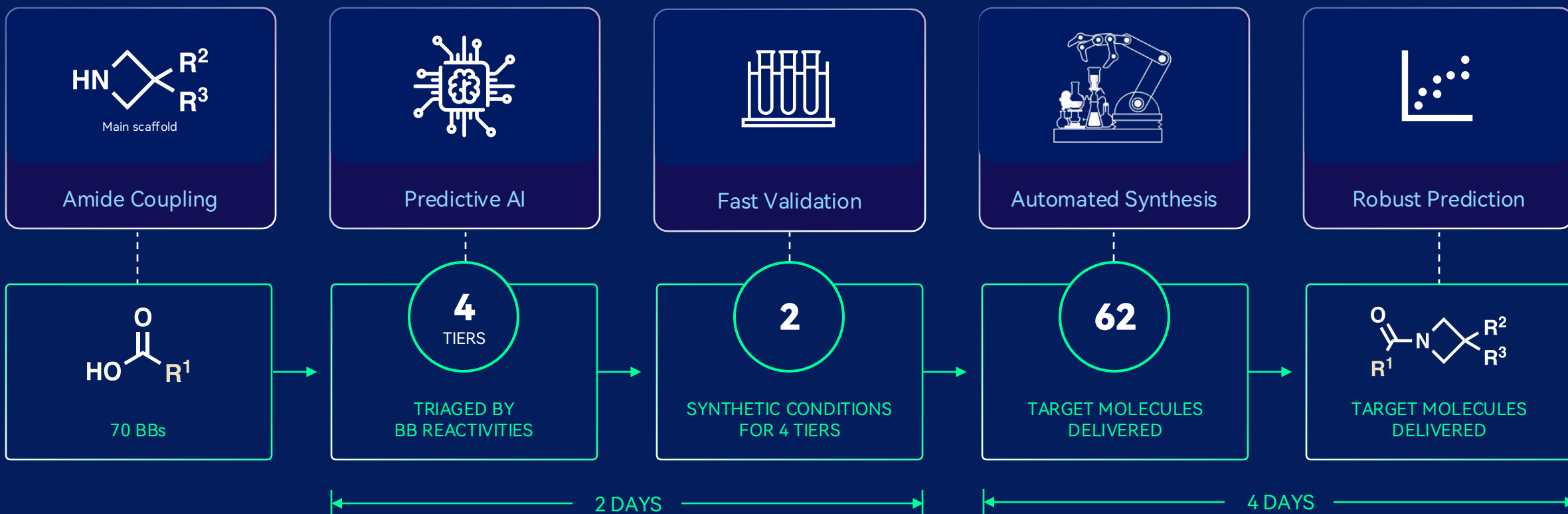
57,721
Molecules enumerated

7
Workdays

91%
Overall success rate

Rapid library delivery in 6 days by synthesizability assessment

Reaction conditions recommended by AI based on predicted building block reactivities to enable rapid library synthesis



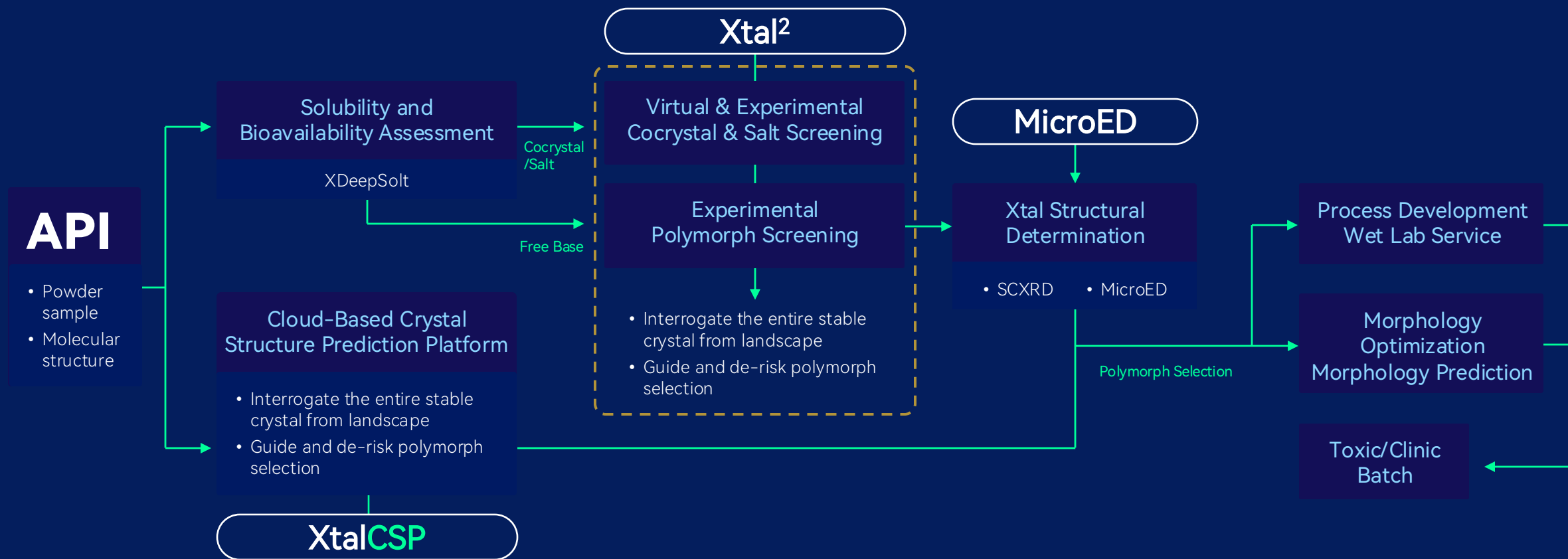
Solid-State Platform for Drug Formulation Development

PART FOUR

Rapid discovery of the desired form for formulation development

Multi-pronged, risk mitigated approach that harnesses the power of proprietary AI algorithm, quantum physics, and automation.

- Survey the complete stable crystal landscape
- Design experiments smarter
- Screen polymorphs faster
- Make decision under unparallel timelines



Advantages of XtalPi solid state platform



High Quality

EXPERTISE & SPECIALTY

- Demonstrated experience and computational empowerment
- Definite results by CSP with 98% coverage



Speedy Delivery

QUALITY & EFFICIENT

- 25%-50% increase in delivery speed
- Commitment to delivering high-quality results, fast



Cost Effective Solution

FLEXIBLE & TAILORED APPROACH

- Tailor the proposals to meet diverse needs
- Flexible to the requirements of timeline and budgets



Cutting-Edge Tech

INNOVATION

- Focus on scientific innovations
- Proprietary prediction, automation and MicroED platforms

Comprehensive, flexible solid-state solutions



Intelligent

EXPERIMENTAL SOLID-STATE & FORMATION SERVICES

- Polymorph/salts/cocrystal screening and selection (empowered by AI-guided condition strategy)
- Crystallization process development
- Solid dispersion formulation development
- Analytical method development
- Pre-formulation development



Industry-Leading

COMPUTATIONAL STRUCTURAL PREDICTION SERVICES & PLATFORM

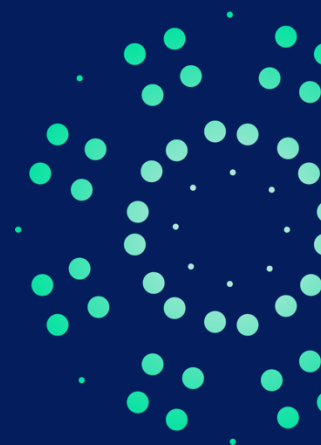
- Crystal structure prediction
- Virtual salt/cocrystal screening
- Solvate/solid dispersion propensity prediction
- Morphology prediction
- Access to our XtalCSP computational platform (coming soon)



Rapid

CRYSTAL STRUCTURE DETERMINATION

- Single crystal preparation and structure determination
- Rapid crystal structure determination using in-house MicroED analysis



Fast, versatile, cloud-native solid-state R&D platform

Advanced solid-state computational services

COMPUTATION PLATFORMS



CSP

XtalCSP

Crystal structure prediction
to fully de-risk the system



CSP – Lite

CSP-LITE

Fast crystal structure
prediction



Virtual Screening

VIRTUAL COFORMER

Perform virtual screening
between API and
conformers (counter ions)



MP

MORPHOLOGY PREDICTION

Predict the morphology of
target polymorph in
solvents

COMPUTATION & DATA INFRASTRUCTURE



Cloud computing platform



Data center



Quantum physics



AI + machine learning

Xtal2 Proprietary AI-driven polymorph strategy

Xtal2 combines physical-based (virtual) data and real-world crystallization results to perform virtual screening, significantly increasing the screening efficiency of polymorphs including salt and co-crystal



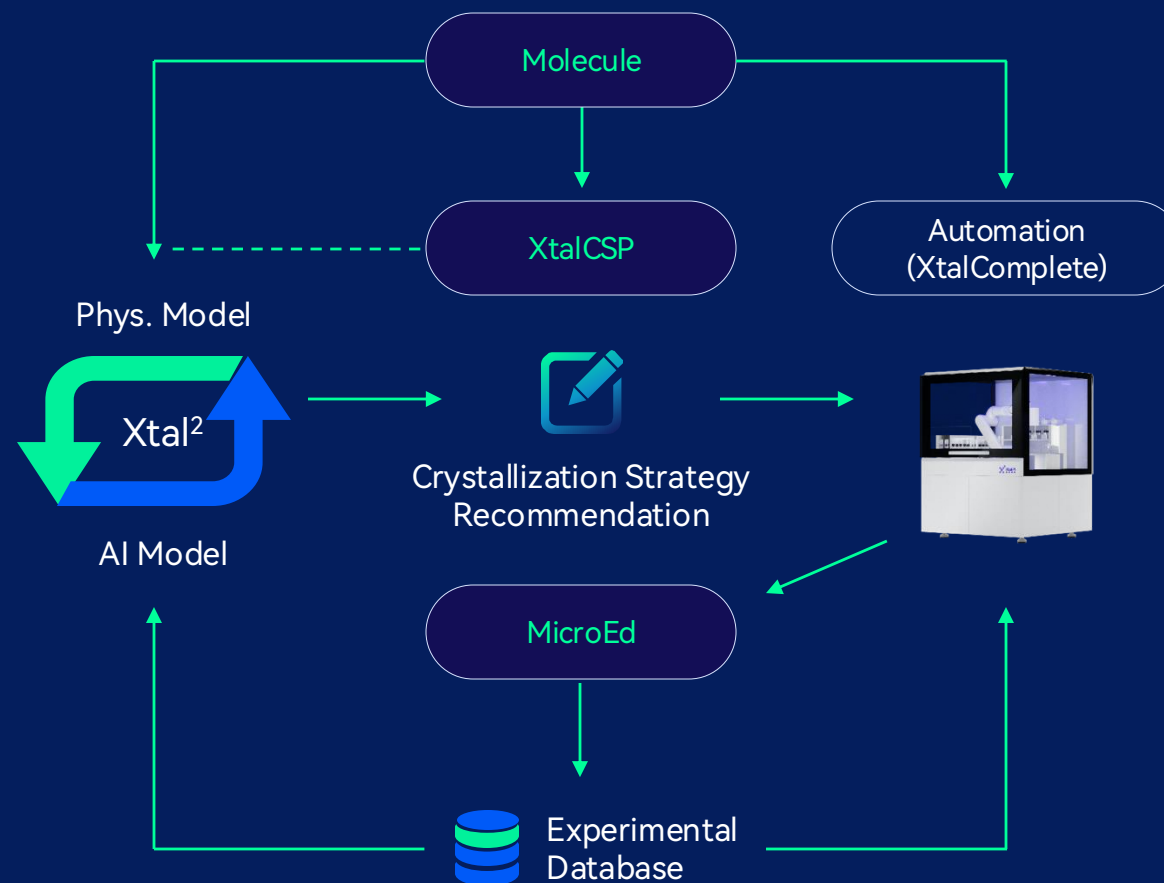
Crystallization condition recommendations

- Crystallization methods and conditions
- Conformer and counterion and solvent



Breaking limitation of human bias in experimental design

- 80%+ powder yield
- Significantly reduce sample consumption and accelerate experimental cycles



Solid-State Platform for Drug Formulation Development

CASE STUDY 1

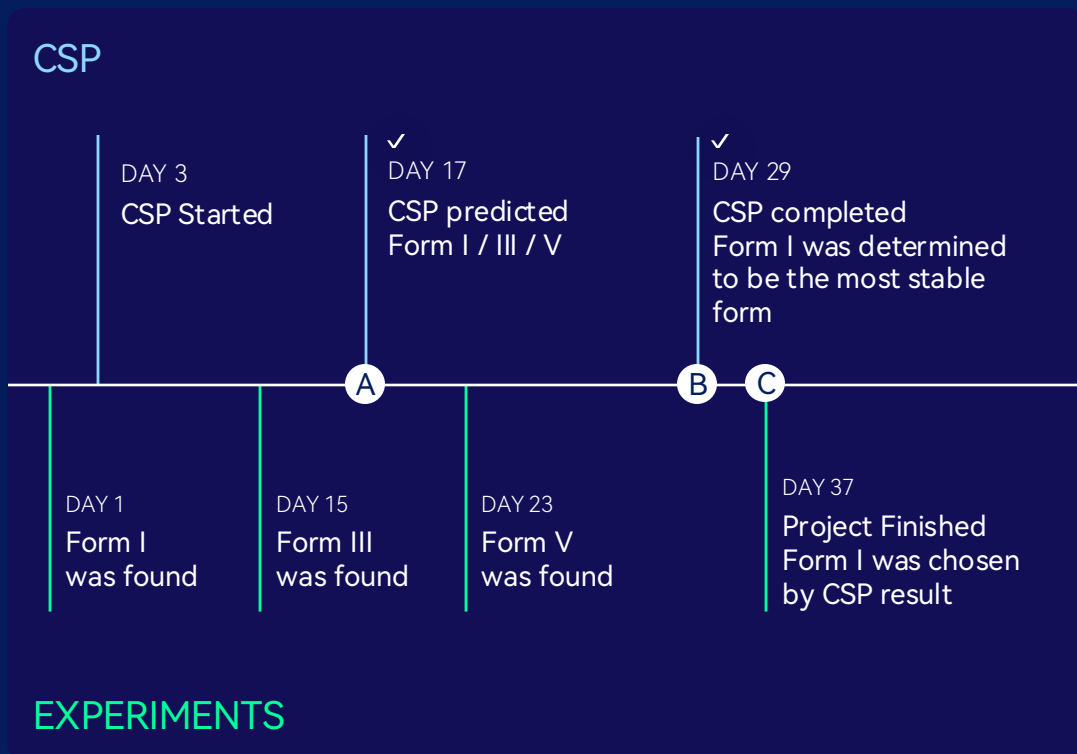
Accelerate solid
form selection

CASE STUDY 2

Polymorph screening guided by AI and
accelerated by automated crystallization platform

Accelerate solid form selection

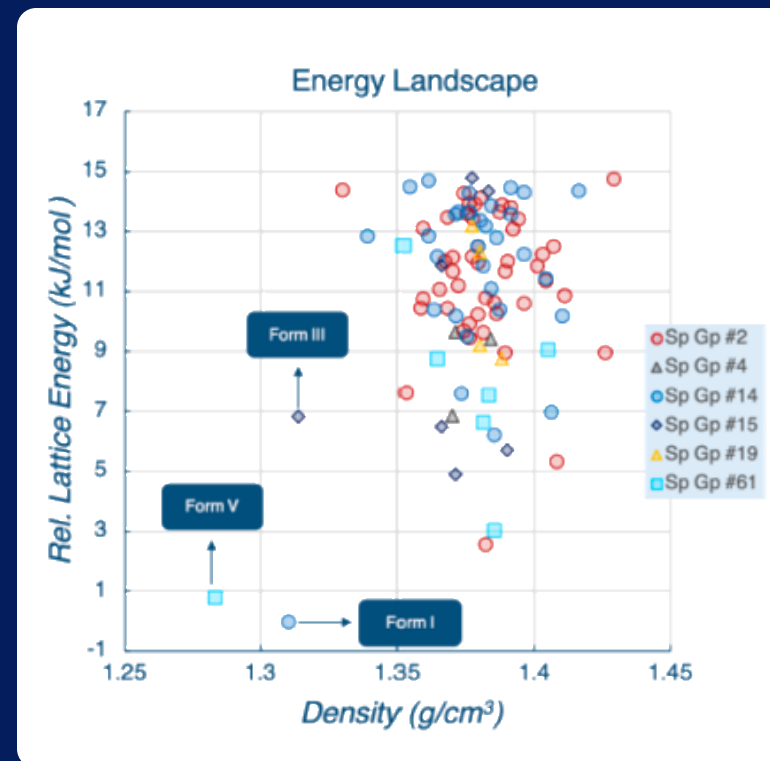
Determining a solid form needed for a clinical study in two months by leveraging a combination of XtalPi's CSP platform and experiment methodologies.



A Found potential polymorphs other than Form I; results guided further experimental screening

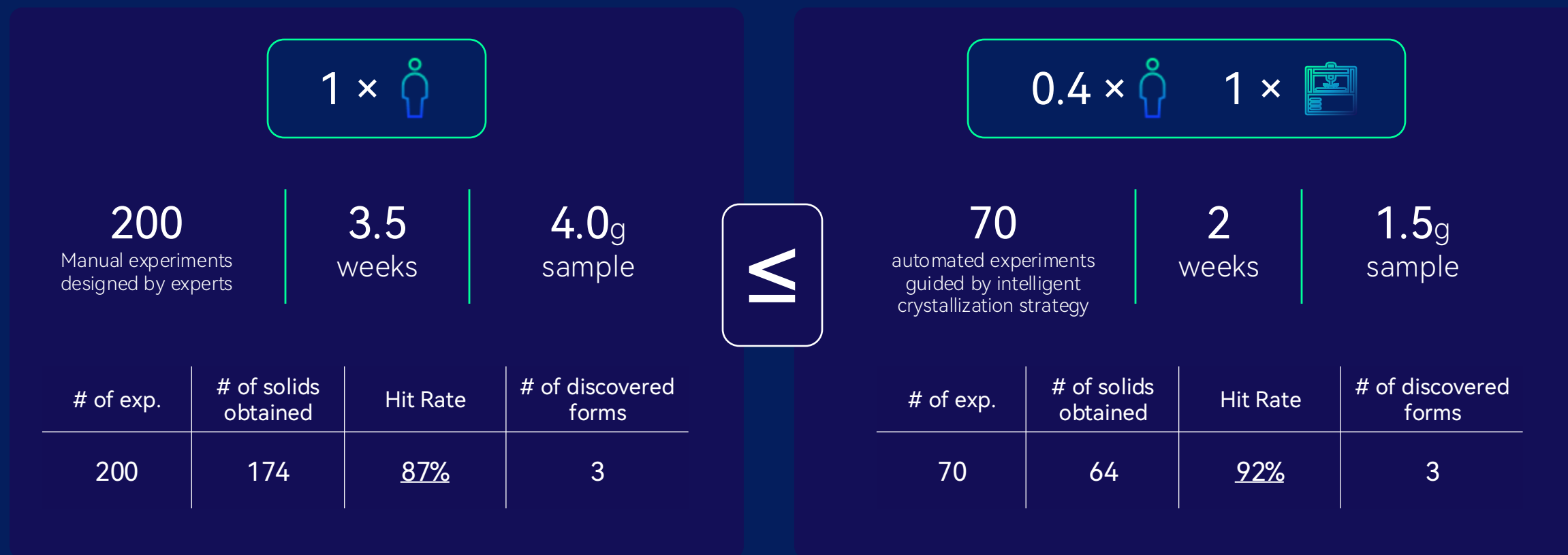
B Thermodynamic stability calculation lowered decision-making risk

C Time needed for decision-making was shortened given confirmative CSP results



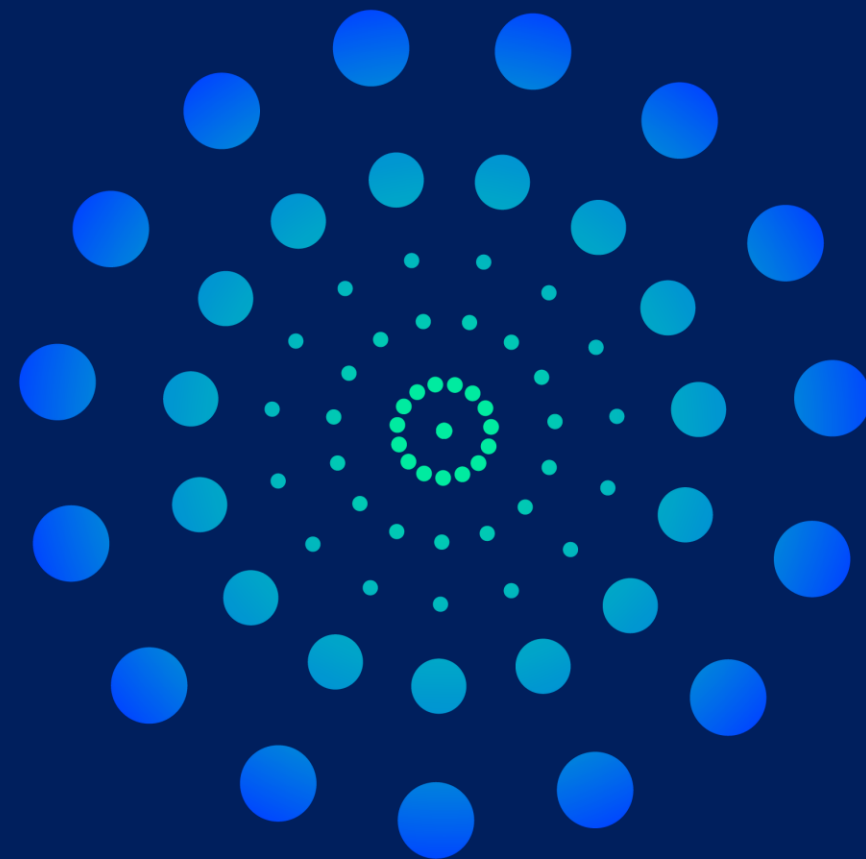
Polymorph screening guided by AI and accelerated by automated crystallization platform

Achieving quality-results under an accelerated timeline using XtaliPi intelligent approach

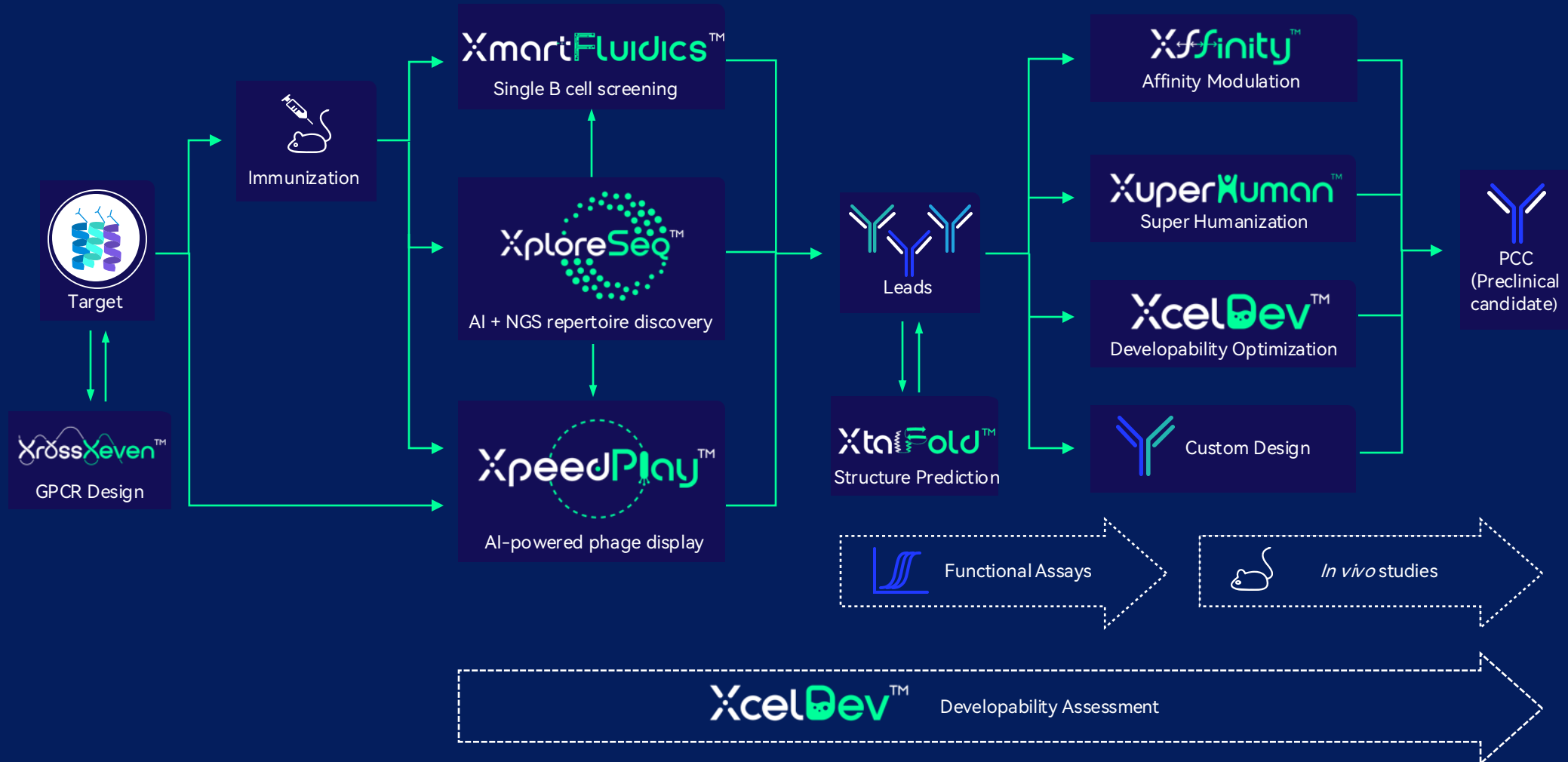


Antibody Discovery

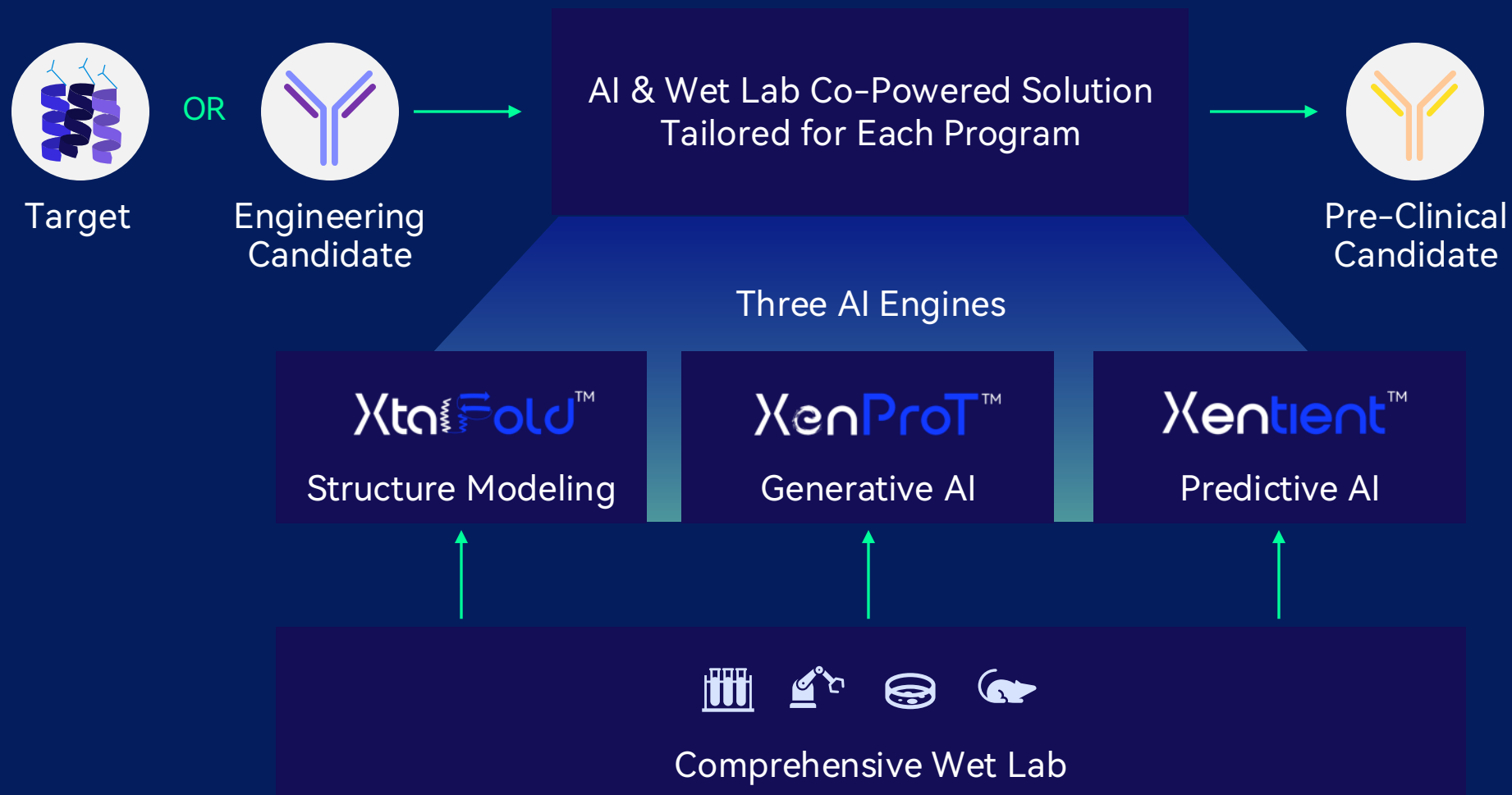
PART FIVE



Overview of our antibody discovery platforms



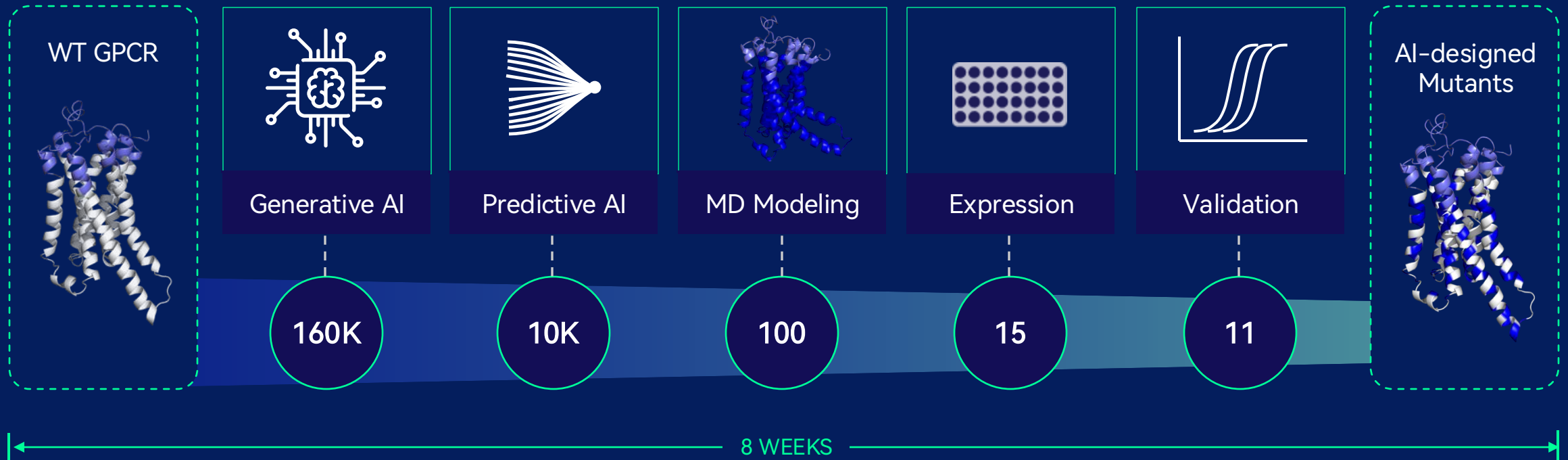
Our Tech Stack



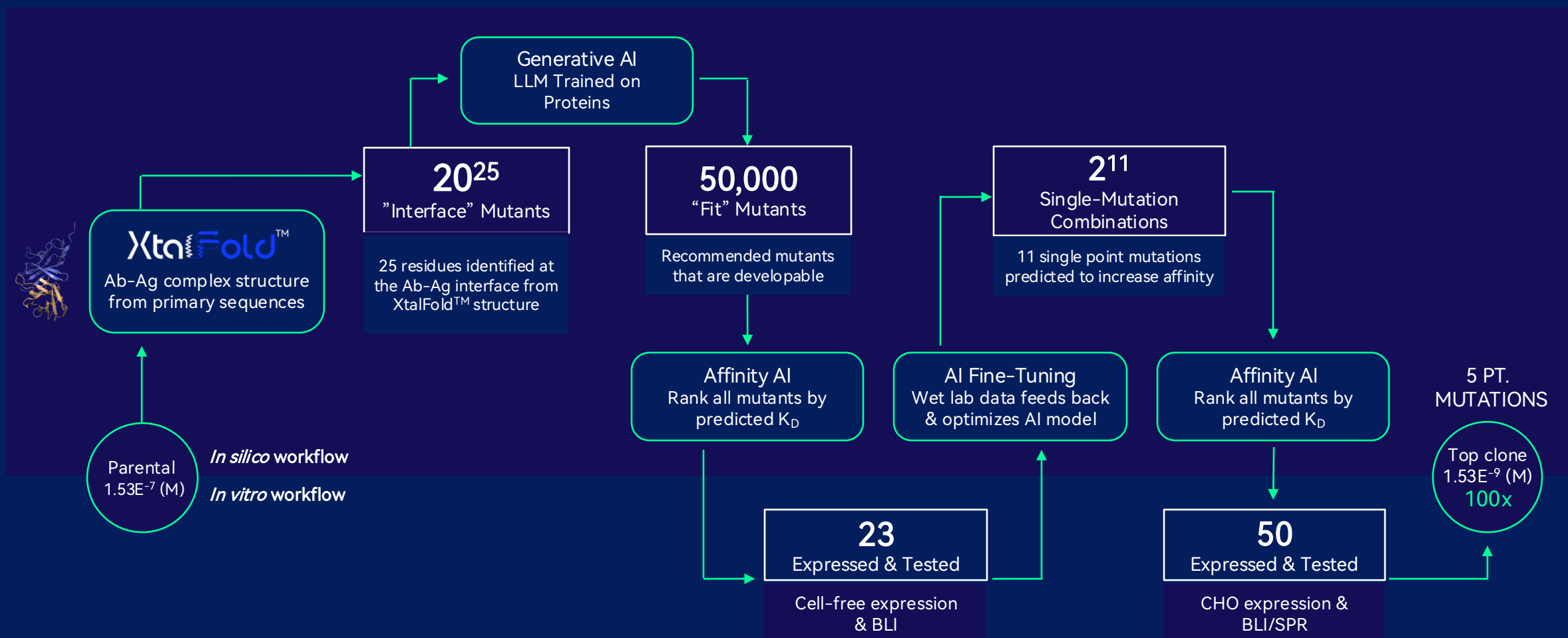
Generating antibodies through AI-designed GPCR antigen

Hard-to-express GPCR antigen acquired after AI-driven large-scale mutations

120-160 pt.
mutations in TM & ICL



Ultra-fast AI-guided affinity maturation

2 Rounds of Optimization**73** Variants Expressed**3.5** Weeks**100x** Increase in Affinity

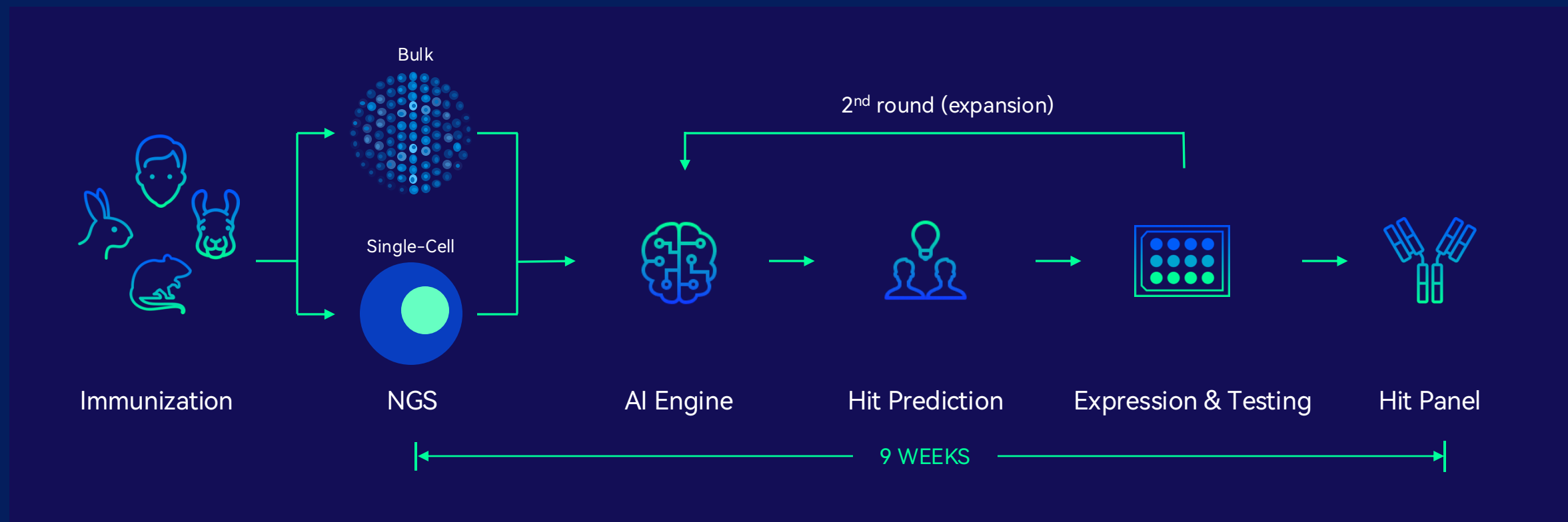
NGS +AI to rapidly generate a diverse panel of functional and developable candidates

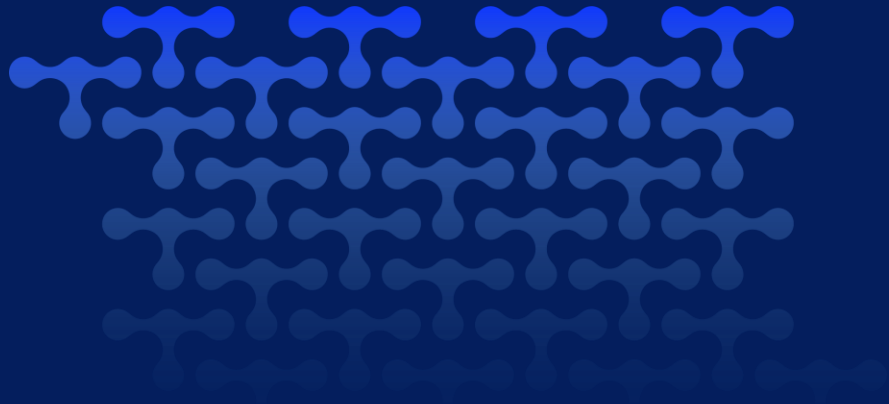
FAST

DIVERSE

DEVELOPABLE

HIGH HIT RATE





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